



Supporting Advising Localism Community

Surrey ALC Ltd.

ANNUAL REPORT AND ACCOUNTS

2018/19

INCLUDING SSALC LTD. ACCOUNTS

SUITE C, SACKVILLE HOUSE

BROOKS CLOSE, LEWES, BN7 2FZ

TELEPHONE: 01273 830200

www.ssalc.co.uk

Company no. 8492509 Registered in England

SURREY ASSOCIATION OF LOCAL COUNCILS

The Association is affiliated to the National Association of Local Councils

PRESIDENT	Michael More-Molyneux, H.M Lord-Lieutenant
VICE PRESIDENT	Cllr Betty Ames
VICE PRESIDENT	Mrs Christine Howard
VICE PRESIDENT	Cllr Liz Cutter
CHAIRMAN	Cllr Harry Fitzgerald
VICE CHAIRMAN	Cllr Steve Cosser
CHIEF EXECUTIVE	Trevor Leggo
DEPUTY CHIEF EXECUTIVE	Mrs Anne Bott
OFFICE, TRAINING & EVENTS MANAGER	Mrs Anna Beams
ADMINISTRATION AND FINANCE ASSISTANT	Mrs Jodi Wilson
HONORARY SOLICITOR	Roger Taylor
TREASURER/COMPANY SECRETARY	Mark Mulberry
REGISTERED OFFICES	Suite C, Sackville House Brooks Close, Lewes East Sussex, BN7 2FZ Tel.01273 830205 Email: anne.bott@ssalc.co.uk http://www.ssalc.co.uk/Home_19220.aspx

On 17th April 2013 Surrey ALC Ltd. was incorporated under the Companies Act 2006 as a private company, that company is limited by guarantee, and the situation of its registered office is in England

Surrey ALC Ltd. Directors 2018/19

Chairman	Cllr Harry Fitzgerald – Dormansland Parish Council
Vice Chairman	Cllr Steve Cosser – Godalming Town Council
Directors	Cllr Dr Paul Cragg – Worplesdon Parish Council Cllr Mike Goodman – Windlesham Parish Council Cllr Dr Richard Olliver – Horley Town Council Cllr Graham Alleway – West End Parish Council
	Roger Taylor – Honorary Solicitor
	Mark Mulberry – Treasurer/Company Secretary

Surrey ALC Members 2018

PC= Parish Council TC = Town Council VC= Village Council CC = Community Council

Elmbridge Borough

Claygate PC

Guildford Borough

Albury PC

Compton PC

Normandy PC

Puttenham PC

Ripley PC

Shackleford PC

St Martha PC

West Horsley PC

Artington PC

East Horsley PC

Ockham PC

Seale & Sands PC

Shalford PC

Tongham PC

Worplesdon PC

Ash PC

Effingham PC

Pirbright PC

Send PC

Shere PC

Wanborough PC

Mole Valley District

Abinger PC

Buckland PC

Headley PC

Mickleham PC

Wotton PC

Betchworth PC

Capel PC

Holmwood PC

Newdigate PC

Brockham PC

Charlwood PC

Leigh PC

Ockley PC

Reigate & Banstead Borough

Horley TC

Salfords & Sidlow PC

Surrey Heath Borough

Bisley PC

Chobham PC

West End PC

Windlesham PC

Tandridge District

Bletchingley PC

Caterham Valley PC

Crowhurst PC

Godstone PC

Lingfield PC

Oxted PC

Warlingham PC

Burstow PC

Chaldon VC

Dormansland PC

Horne PC

Nutfield PC

Tandridge PC

Whyteleafe VC

Caterham on the Hill PC

Chelsham & Farleigh PC

Felbridge PC

Limpsfield PC

Outwood PC

Tatsfield PC

Woldingham PC

Waverley Borough

Alfold PC

Chiddingfold PC

Dockenfield PC

Ewhurst PC

Hambledon PC

Thursley PC

Wonersh PC

Bramely PC

Churt PC

Dunsfold PC

Farnham TC

Hascombe PC

Tilford PC

Busbridge PC

Cranleigh PC

Elstead PC

Godalming TC

Haslemere TC

Witley PC

London Borough of Westminster

Queen's Park CC

Non-Members 2018

Guildford Borough

East Clandon PC

Wisley PM

West Clandon PC

Tandridge District

Titsley PM

Waverley District

Frensham PC

Peper Harow PM

Report of Three County Chairmen

As we look back over 2018/19 it is remarkable how quickly time flies; we started in May 2018 with concern generated by the prospect of General Data Protection Regulations [GDPR] coming into force, for most of us that is a distant memory with GDPR having settled down without the world coming to an end !

A major area of activity for SSALC has been in the area of Health & Wellbeing and developing effective relationships with relevant agencies. It was encouraging for us to witness the NALC Project of the Year Award to WSALC for its work on Health & Wellbeing at the Conference in October last year; WSALC continues to encourage its member councils to provide support for vulnerable residents within their communities. Surrey ALC has also embraced the initiative under the leadership of Dr Richard Olliver and a picture of local council involvement across Surrey is beginning to emerge.

Much of the year was taken up planning for the elections in May 2019, it quickly became apparent that many of our very established councillors would be standing down with the prospect of some councils struggling to attract enough candidates. One reason for councillors losing interest is the increasing impact of adverse social media with councils and councillors being an easy target for disenchanted residents; this of course mirrors society as a whole and will probably increase in the current political climate.

Many of our councils have experienced poor behaviour on the part of some councillors, it can have a draining effect upon the council and give local governance a bad name in that community. This can lead to resignations on the part of staff and councillors and a reluctance of others to come forward for co-option and, in the case of the Clerk leaving, difficulty in attracting applicants for the vacancy.

At the end of January 2019 the Committee on Standards in Public Life reported to the Prime Minister and inter alia, recommended reinstatement of sanctions that the Monitoring Officer might apply in the event of proven transgression from the Code of Conduct. It is unfortunate that the publication of this Report occurred at a time when Parliament was unable to introduce and consider the primary legislation necessary to amend the 2011 Act to reinstate sanctions. Realistically we cannot foresee any early solution to this problem.

On a positive note we believe SSALC continues to deliver a responsive service to our member councils; we seek to address through training, matters of concern to our councils and offer major events such as two Clerks' Networking Days, a Legal & Finance Day and a Chairmans' Networking Day each year. These are in addition to the planned and ad hoc Briefing & Awareness Sessions for councillors, new Clerk induction sessions, various Finance briefings, Planning training, Health & Safety briefings and Clerks Development training; all told something in excess of 60 separate events in a normal year.

In terms of membership we are very pleased to report that in East Sussex we have all 102 councils in membership, in Surrey all except one of the 78 councils subscribe to membership and in West Sussex we have 5 councils out of 140 who choose not to be members. We are not complacent and realise that we are only as good as the value for money and quality of service we provide; we would encourage Chairmen of our local councils to contact the Chairs of their respective County

Association and provide them with comments and observations on the service of SSALC. This is particularly important as the Chairs are planning to carry out an overall strategic review in 2019/20 and your input is essential.

At a national level we are working closer with NALC which has commenced its own reorganisation and appointed a new employee as Head of Member Services with the objective of improving the way NALC engages with CALCs and member councils.

We cannot offer any service without dedicated staff and professional associates and we extend our thanks for their support.

We also extend our grateful thanks to our Presidents and Vice Presidents and Board Members for their wisdom and support.

Terry Oliver

Chairman

WSALC

Keith Stevens

Chairman

ESALC

Harry Fitzgerald

Chairman

Surrey ALC

SURREY ALC LIMITED

**REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDING
31 March 2019**

**Company Information
for the Year Ended 31 March 2019**

DIRECTORS:	Dr P R Cragg M G Goodman Dr R J Olliver R S Taylor M L Mulberry BA (Hons) FCCA CTA H Fitzgerald S W Cosser G V G Alleway
SECRETARY:	Mulberry Secretarial Services Limited
REGISTERED OFFICE:	Suite C 2nd Floor Sackville House Brooks Close Lewes East Sussex BN7 2FZ
REGISTERED NUMBER:	08492509 (England and Wales)
ACCOUNTANTS:	Williams & Co Chartered Accountants 8-10 South Street Epsom Surrey KT18 7PF
SOLICITORS:	Hedleys Solicitors LLP 6 Bishopsmead Parade East Horsely Surrey KT24 6SR

**Report of the Directors
for the Year Ended 31 March 2019**

The directors present their report with the financial statements of the company for the year ended 31 March 2019.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of a membership organisation for Town and Parish Councils in Surrey.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2018 to the date of this report.

Dr P R Cragg
M G Goodman
Dr R J Olliver
R S Taylor
M L Mulberry BA (Hons) FCCA CTA
H Fitzgerald
S W Cosser

Other changes in directors holding office are as follows:

G V G Alleway - appointed 15 November 2018

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:


.....
Mulberry Secretarial Services Limited - Secretary

Date: 
.....

Surrey Aic Limited

**Income Statement
for the Year Ended 31 March 2019**

	Notes	31.3.19 £	31.3.18 £
TURNOVER		76,161	74,824
Cost of sales		<u>(18,874)</u>	<u>(18,780)</u>
GROSS SURPLUS		57,287	56,044
Administrative expenses		<u>(43,814)</u>	<u>(64,851)</u>
OPERATING SURPLUS/(DEFICIT)		13,473	(8,807)
Interest receivable and similar income		<u>1</u>	<u>-</u>
SURPLUS/(DEFICIT) BEFORE TAXATION		13,474	(8,807)
Tax on surplus/(deficit)		<u>-</u>	<u>-</u>
SURPLUS/(DEFICIT) FOR THE FINANCIAL YEAR		<u>13,474</u>	<u>(8,807)</u>

The notes form part of these financial statements

**Balance Sheet
31 March 2019**

	Notes	31.3.19 £	31.3.18 £
CURRENT ASSETS			
Debtors	2	-	297
Cash at bank		17,945	10,760
		17,945	11,057
CREDITORS			
Amounts falling due within one year	3	(11,461)	(18,047)
NET CURRENT ASSETS/(LIABILITIES)			
		6,484	(6,990)
TOTAL ASSETS LESS CURRENT LIABILITIES			
		6,484	(6,990)
RESERVES			
Income and expenditure account		6,484	(6,990)
		6,484	(6,990)

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2019 in accordance with Section 476 of the Companies Act 2006.


The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 18.07.2019 and were signed on its behalf by:


.....
H Fitzgerald - Director


.....
S W Cosser - Director

The notes form part of these financial statements

**Notes to the Financial Statements
for the Year Ended 31 March 2019**

1. ACCOUNTING POLICIES**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents membership subscriptions and NALC affiliation fees.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

2. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.19	31.3.18
	£	£
Trade debtors	-	295
Other debtors	-	2
	<u> </u>	<u> </u>
	-	297
	<u> </u>	<u> </u>

3. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.3.19	31.3.18
	£	£
Payments on account	3,979	171
Trade creditors	7,482	17,876
	<u> </u>	<u> </u>
	11,461	18,047
	<u> </u>	<u> </u>

**Chartered Accountants' Report to the Board of Directors
on the Unaudited Financial Statements of
Surrey Alc Limited**

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Surrey Alc Limited for the year ended 31 March 2019 which comprise the Income Statement, Balance Sheet and the related notes from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed within the ICAEW's regulations and guidance at <http://www.icaew.com/en/membership/regulations-standards-and-guidance>.

This report is made solely to the Board of Directors of Surrey Alc Limited, as a body, in accordance with our terms of engagement. Our work has been undertaken solely to prepare for your approval the financial statements of Surrey Alc Limited and state those matters that we have agreed to state to the Board of Directors of Surrey Alc Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Surrey Alc Limited and its Board of Directors, as a body, for our work or for this report.

It is your duty to ensure that Surrey Alc Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and profit of Surrey Alc Limited. You consider that Surrey Alc Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Surrey Alc Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.



Williams & Co Chartered Accountants
8-10 South Street
Epsom
Surrey
KT18 7PF

Date: 18th July 2019

This page does not form part of the statutory financial statements

Surrey Alc Limited**Detailed Income and Expenditure Account
for the Year Ended 31 March 2019**

	31.3.19		31.3.18	
	£	£	£	£
Turnover				
Membership subscriptions	57,287		56,244	
NALC affiliation fees	18,874		18,580	
	<u> </u>	76,161	<u> </u>	74,824
Cost of sales				
Affiliation fees	18,874		18,580	
SERCAF	-		200	
	<u> </u>	18,874	<u> </u>	18,780
GROSS SURPLUS		57,287		56,044
Other income				
Deposit account interest		1		-
		<u> </u>		<u> </u>
		57,288		56,044
Expenditure				
Accountancy	-		10	
SSALC management charges	43,801		64,828	
Legal fees	13		13	
	<u> </u>	43,814	<u> </u>	64,851
NET SURPLUS/(DEFICIT)		<u>13,474</u>		<u>(8,807)</u>

This page does not form part of the statutory financial statements

SSALC LIMITED

**REPORT OF THE DIRECTORS & FINANCIAL STATEMENTS FOR THE YEAR ENDING
31 March 2017**

**Company Information
for the Year Ended 31 March 2019**

DIRECTORS: Mr M L Mulberry BA (Hons) FCCA CTA
Dr R J Oliver
Mr K B D Stevens
Mr R S Taylor
Mrs K J Moss
Mrs V M Court
Mr H Fitzgerald
Mr M A Beal
Mr T Oliver
Mr A Nicklen
Mr P N B Perdue
Mr S M Mclachlan
Mr S W Cosser

SECRETARY: Mulberry Secretarial Services Limited

REGISTERED OFFICE: Suite C
2nd Floor Sackville House
Brooks Close
Lewes
East Sussex
BN7 2FZ

REGISTERED NUMBER: 08512101 (England and Wales)

ACCOUNTANTS: Williams & Co Chartered Accountants
8-10 South Street
Epsom
Surrey
KT18 7PF

Ssalc Limited

**Report of the Directors
for the Year Ended 31 March 2019**

The directors present their report with the financial statements of the company for the year ended 31 March 2019.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of a provider of management and training services to the associations and their members of local councils in East Sussex, West Sussex and Surrey.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2018 to the date of this report.

Mr M L Mulberry BA (Hons) FCCA CTA
Dr R J Olliver
Mr K B D Stevens
Mr R S Taylor
Mrs K J Moss
Mrs V M Court
Mr H Fitzgerald
Mr M A Beal
Mr T Oliver
Mr A Nicklen


Other changes in directors holding office are as follows:

Mr P N B Perdue - appointed 15 November 2018
Mr S M Mclachlan - appointed 12 April 2018
Mr S W Cosser - appointed 12 February 2019

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:


.....
Mulberry Secretarial Services Limited - Secretary

Date: 

Ssalc Limited

**Income Statement
for the Year Ended 31 March 2019**

	Notes	31.3.19 £	31.3.18 £
TURNOVER		228,035	312,870
Cost of sales		<u>(48,268)</u>	<u>(68,172)</u>
GROSS PROFIT		179,767	244,698
Administrative expenses		<u>(229,542)</u>	<u>(255,702)</u>
		(49,775)	(11,004)
Other operating income		<u>-</u>	<u>8,833</u>
OPERATING LOSS		(49,775)	(2,171)
Interest receivable and similar income		<u>497</u>	<u>2</u>
LOSS BEFORE TAXATION		(49,278)	(2,169)
Tax on loss		<u>-</u>	<u>-</u>
LOSS FOR THE FINANCIAL YEAR		<u>(49,278)</u>	<u>(2,169)</u>

The notes form part of these financial statements

Ssalc Limited (Registered number: 08512101)

**Balance Sheet
31 March 2019**

	Notes	31.3.19 £	31.3.18 £
CURRENT ASSETS			
Debtors	3	43,346	85,195
Cash at bank and in hand		56,907	68,885
		<u>100,253</u>	<u>154,080</u>
CREDITORS			
Amounts falling due within one year	4	(12,647)	(17,196)
NET CURRENT ASSETS		<u>87,606</u>	<u>136,884</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>87,606</u>	<u>136,884</u>
CAPITAL AND RESERVES			
Called up share capital		3	3
Retained earnings		87,603	136,881
SHAREHOLDERS' FUNDS		<u>87,606</u>	<u>136,884</u>

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 March 2019 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 01.08.2019 and were signed on its behalf by:


.....
Mr K B D Stevens - Director


.....
Mr T Oliver - Director


.....
Mr H Fitzgerald - Director

The notes form part of these financial statements

**Notes to the Financial Statements
for the Year Ended 31 March 2019**

1. ACCOUNTING POLICIES**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents membership subscriptions and NALC affiliation fees.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

2. EMPLOYEES AND DIRECTORS

	31.3.19	31.3.18
	£	£
Wages and salaries	129,242	145,888
Social security costs	9,209	10,145
Other pension costs	2,473	2,829
	<u>140,924</u>	<u>158,862</u>

The average number of employees during the year was as follows:

	31.3.19	31.3.18
Administrative Staff	<u>4</u>	<u>6</u>

In 2014 all remuneration was paid by Action In Rural Sussex as part of the then service level agreement that was in place. Since 1st April 2014 the company has had its own payroll scheme in place.

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2019**

3.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.3.19	31.3.18
		£	£
	Trade debtors	34,939	77,598
	Amounts due from Associations	-	256
	VAT	-	347
	Prepayments and accrued income	8,407	6,994
		<u>43,346</u>	<u>85,195</u>
4.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.3.19	31.3.18
		£	£
	Amounts due to Associations	-	4
	Trade creditors	4,615	12,336
	Social security and other taxes	3,347	4,838
	VAT	889	-
	Other creditors	3	3
	Credit card	-	15
	Accrued expenses	3,793	-
		<u>12,647</u>	<u>17,196</u>
5.	VAT GROUP ELECTION		
	The company holds a VAT group election with East Sussex ALC Limited, West Sussex ALC Limited and Surrey ALC Limited.		

**Chartered Accountants' Report to the Board of Directors
on the Unaudited Financial Statements of
Ssalc Limited**

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Ssalc Limited for the year ended 31 March 2019 which comprise the Income Statement, Balance Sheet and the related notes from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed within the ICAEW's regulations and guidance at <http://www.icaew.com/en/membership/regulations-standards-and-guidance>.

This report is made solely to the Board of Directors of Ssalc Limited, as a body, in accordance with our terms of engagement. Our work has been undertaken solely to prepare for your approval the financial statements of Ssalc Limited and state those matters that we have agreed to state to the Board of Directors of Ssalc Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Ssalc Limited and its Board of Directors, as a body, for our work or for this report.

It is your duty to ensure that Ssalc Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and loss of Ssalc Limited. You consider that Ssalc Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Ssalc Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.



Williams & Co Chartered Accountants
8-10 South Street
Epsom
Surrey
KT18 7PF

Date: 1st August 2019

This page does not form part of the statutory financial statements

**Trading and Profit and Loss Account
for the Year Ended 31 March 2019**

	31.3.19		31.3.18	
	£	£	£	£
Turnover				
Membership subscriptions	137,158		216,094	
Sales of literature - LCR	3,961		17	
Sales of literature - General	556		1,240	
Courses	78,270		92,519	
Commercial activities	8,090		3,000	
		228,035		312,870
Cost of sales				
Courses	37,610		55,200	
SERCAF Contributions & costs	921		301	
Literature - LCR	3,478		4,164	
Literature - General	1,474		3,218	
Grant Expenditure	1,660		1,735	
Support services	3,125		3,554	
		48,268		68,172
GROSS PROFIT		179,767		244,698
Other income				
Government grants	-		8,833	
Deposit account interest	497		2	
		497		8,835
		180,264		253,533
Expenditure				
Rent	14,070		14,070	
Rates and water	5,592		6,779	
Insurance	1,402		1,379	
Wages	129,242		145,888	
Social security	9,209		10,145	
Pensions	2,473		2,829	
Other staff costs	5,943		2,157	
Telephone	3,300		3,058	
Post and stationery	8,748		10,510	
Travelling	9,714		11,855	
IT and website	13,625		12,513	
Room Hire & Refreshments	3,777		13,768	
Sundry expenses	1,431		1,081	
Accountancy	7,368		13,569	
Legal & Professional fees	12,543		6,069	
Bad debts	1,073		-	
		229,510		255,670
Carried forward		(49,246)		(2,137)

This page does not form part of the statutory financial statements

Ssaic Limited

**Trading and Profit and Loss Account
for the Year Ended 31 March 2019**

	31.3.19		31.3.18	
	£	£	£	£
Brought forward		(49,246)		(2,137)
Finance costs				
Credit card		<u>32</u>		<u>32</u>
NET LOSS		<u>(49,278)</u>		<u>(2,169)</u>

This page does not form part of the statutory financial statements

